



6741 Whitestone Road, Baltimore Maryland 21207

CAGE # 4TZP1 | DUNS # 801800280 | EIN # 20-5824505 | Certified Small Business

Providing Solutions for the Government

Regalmark Inc was created to deliver solutions that would fully meet the constantly evolving needs of the U.S. Federal Government. By combining our passion for distinctive work environments and our knowledge in the furniture industry we have the ability to meet the goals set by the government community for their residents and functional systems. In addition, Regalmark is committed to reducing its environmental footprint by providing sustainable products to the US Government. Located conveniently in Baltimore, Maryland this family-owned company is a leading choice in Maryland, DC, Virginia, and surrounding areas.



Packaged Office Contract

GS-28F-0021U

FSC Group 71 Part II Section H

Contract Period: April 2008-2013

Awarded Special Item Numbers (SIN): SIN 71-1



PRODUCTS

- Systems Furniture-Workstations
- Seating-all types including auditorium
- Casegoods
- Conference Rooms
- Media Furniture
- Filing and Storage
- Mailroom Furniture
- Modular Wall Systems
- IT/LAN Furniture
- Training furniture
- Reception and Lounge
- Ergonomic solutions and furniture
- Cafeteria-Tables and Seating
- Library Furniture and Shelving
- Floor Coverings
- Outdoor Furniture

TERMS & CONDITIONS

Installation Services:

Installation services up to \$500 will be charged at the following rates:

- 11% of the net price of the purchase order for installation projects within 50 miles of the 21207 (Baltimore) Zip Code
- 12% of the net price of the purchase order for installation projects from 51 to 150 miles from the 21207 (Baltimore) Zip Code
- 13% of the net price of the purchase order for installation projects from 151-500 miles from the 21207 (Baltimore) Zip Code
- 14% of the net price of the purchase order for installation projects over 500 miles from the 21207 (Baltimore) Zip Code

Installation projects in excess of \$500 will be negotiated on a case by case basis.

Staging:

Staging up to \$500 will be charged a rate equal to half of the rate charged for installation services as follows:

- 5.5% of the net price of the purchase order for staging required within 50 miles from the 21207 (Baltimore) Zip Code
- 6% of the net price of the purchase for staging required from 51 to 150 miles from the 21207 (Baltimore) Zip Code
- 6.5% of the net price of the purchase order for staging required from 151 to 500 miles from the 21207 (Baltimore) Zip Code
- 7% of the net price of the purchase order for staging required over 500 miles from the 21207 (Baltimore) Zip Code

Warehousing:

Warehousing will be charged a maximum rate of \$0.77 per square foot, per 48" maximum height, foot per month. Additional rate of \$0.77 per square foot, per 48" height, per month.

The discounts, terms, and conditions from the following contractors are included as partners:

| Manufacturer | Contractor |
|---------------------------------|---------------------------------|
| Jasper Seating Company | Marvin J Perry & Associates |
| Hickory Leather Company | Marvin J Perry & Associates |
| Trendway Corporation | Trendway Corporation |
| High Point Furniture Industries | High Point Furniture Industries |
| Berco, Inc | Berco, Inc |



CONTACT INFORMATION

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